# Why we are unique?

**ZYPHER** 

25+
INTERNATIONAL
CERTIFICATIONS

LEARN IN MALAYALAM

INTERNSHIP OPPORTUNITIES
WITH TOP DIGITAL BRANDING /
MARKETING COMPANIES IN INDIA

HANDS-ON EXPERIENCE

ONE-TO-ONE TRAINING

LEARN FROM EXPERTS

ONE TUTOR FOR ONE STUDENT

CURRICULUM DESIGNED FOR FREELANCERS + JOB SEEKING LEARNERS





## WHO CAN LEARN DIGITAL MARKETING

• +2 Students (Any Stream)

Any undergraduate degree

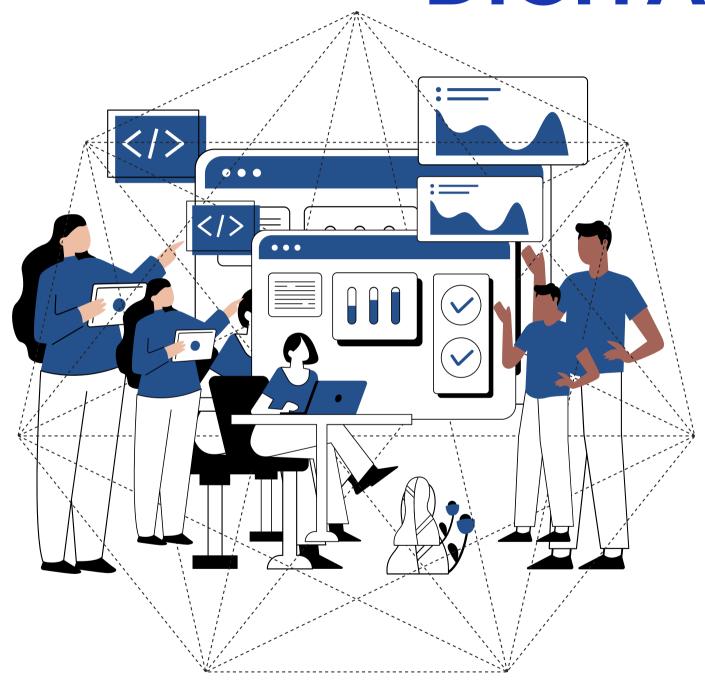
• Entrepreneurs

Professionals





#### DIGITAL MARKETING



**INTRODUCTION** 

TRADITIONAL MARKETING VS DIGITAL MARKETING

**FUTURE OF DM** 

# ARTIFICIAL INTELLIGENCE IN IN DIGITAL MARKETING



DIFFERENT AI TOOLS IN CONTENT CREATION

**CHATGPT, GOOGLE GEMINI** 



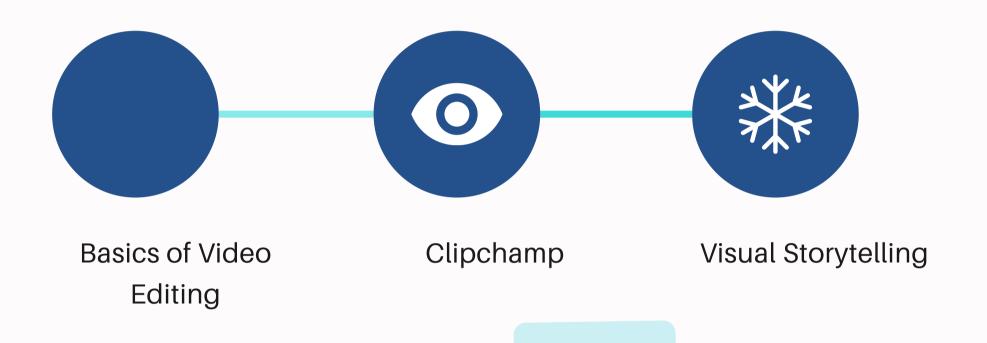
**NAMELIX** 

CREATING CONTENT FOR SOCIAL MEDIA USING AI





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Introduction to Facebook MarketingFacebook Profile

Meta Business Suite

Facebook Policy and Guidelines

Facebook Business PageOptimization

Instagram

Introduction

Basics

Auto Reply

Connecting With Facebook

Facebook



- •Introduction to Instagram Marketing
- •How to create an Instagram business account?
- Connecting with Facebook

WhatsApp Business Introduction to Facebook Marketing
 Facebook Profile
 Meta Business Suite
 Facebook Policy and Guidelines
 Facebook Business Page Optimization



Facebook

Instagram

Introduction

Basics

Auto Reply

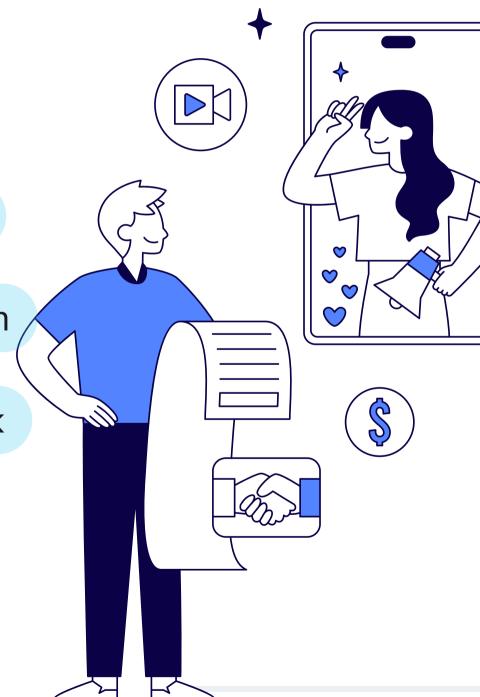
Connecting With Facebook

Introduction to InstagramMarketing

How to create an Instagram business account?

Connecting with Facebook

WhatsApp Business



Introduction

Why website is important for Digital Marketing?

Domain and Hosting cPanel

Website

Introduction to Website CMS

WordPress Installation

How to create a website usingWordPress?

Elementor page builder Creating pages



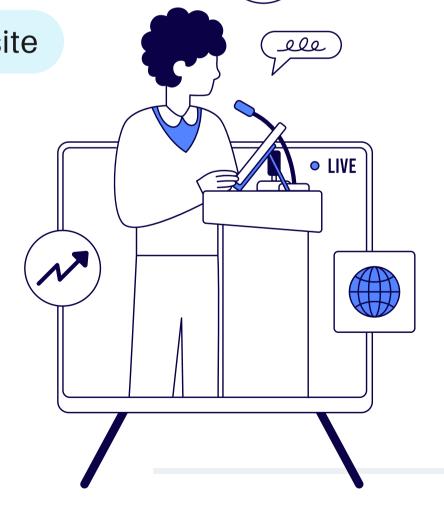
Wordpress

Introduction to SEO Searc Eh Engine
Competition Analysis
Keywords
Keyword Analysis and Research
Types of SEO

Contact form
Creating Uniquecontent for website

Customize with a theme Plugins

Search Engine Optimization



Introduction to On-PageSEO

Yoast SEO Plugin in WordPress

Meta Description

Meta Title

Robots.txt

Page Speed and Responsiveness

Alt Text

Site kit by Google plugin

Google Analytics

•Google Search Console

•Google Tag Manager

Off Page SEO

**On-Page SEO** 



- Introduction
- Social sharing
- Link building
- Other Techniques
- Participate in online communities

•Page Speed & Mobile Friendly

•SSL

•Internal Page links

Redirections

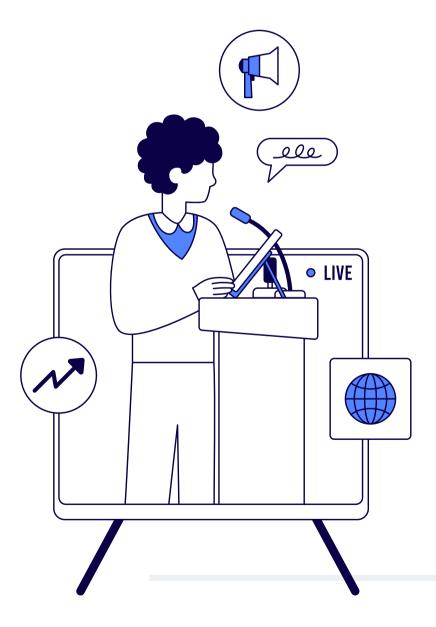
Duplicate Content

**Technical SEO** 



Google Business Profile
(Google My Business
listing)

**Local SEO** 



Search Engine Marketing (SEM)

Types of Google ads Introduction to Google

Ads Display Ads

Search Ads

Video Ads (YouTube Ads) Types of Keywords

Google KeywordPlanner Ad Extensions

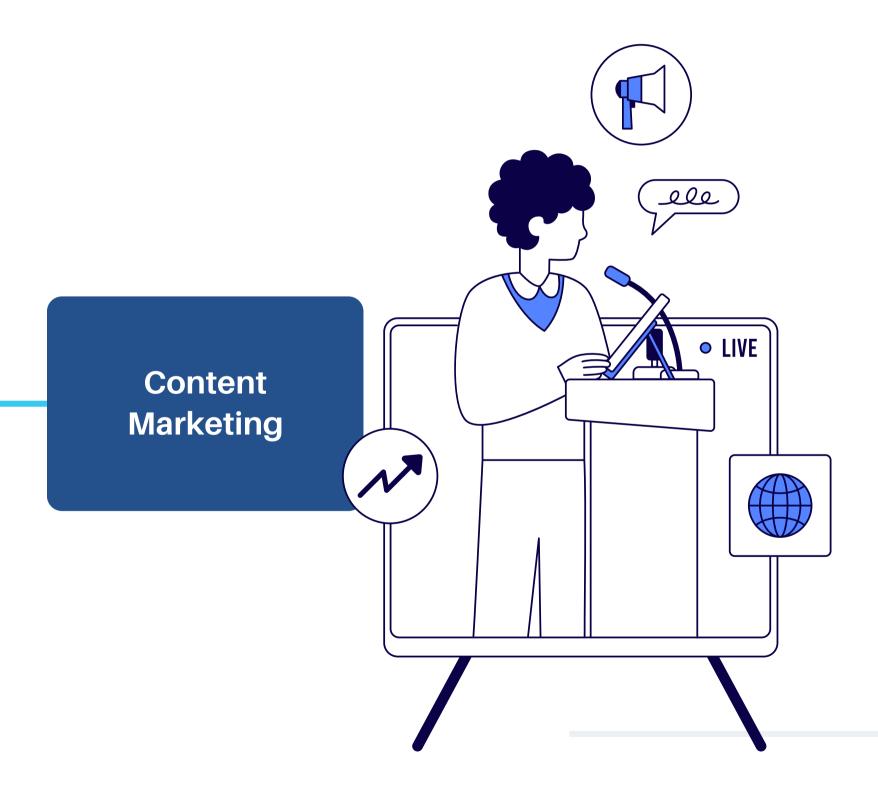
Google Tag manager

Remarketing

Introduction to content marketing
Customer life cycle stages in content
marketing

Search Engine Marketing (SEM)





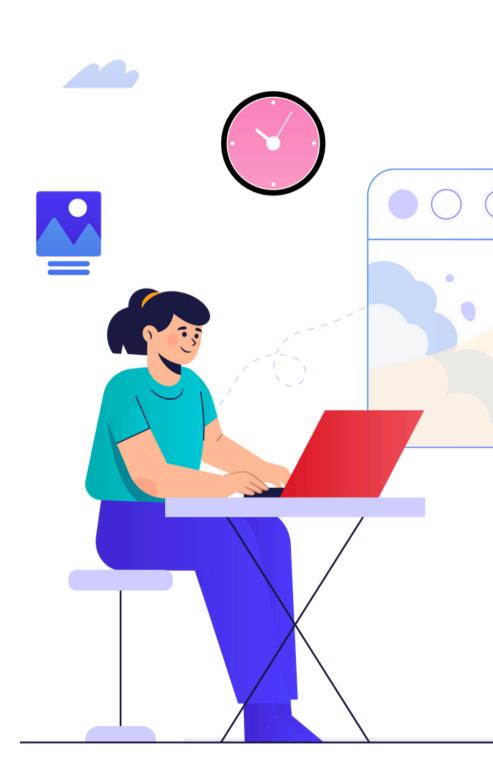


Influencer Marketing

**Email Marketing** 

IntroductionAuto ReplyConnecting With Facebook

Digital Marketing Strategy Building



Competitor Analysis Keyword
Research Strategy Building
Buyer Persona
Site Analysis







Digital Marketing
Tools

- Ubersuggest
- Similarweb
- Google Analytics
- •Google Keyword Planner
- Canva
- Clipchamp
- Convertkit
- •DALL-E
- Google Search Console
- Yoast SEO

### **ZYPHER**

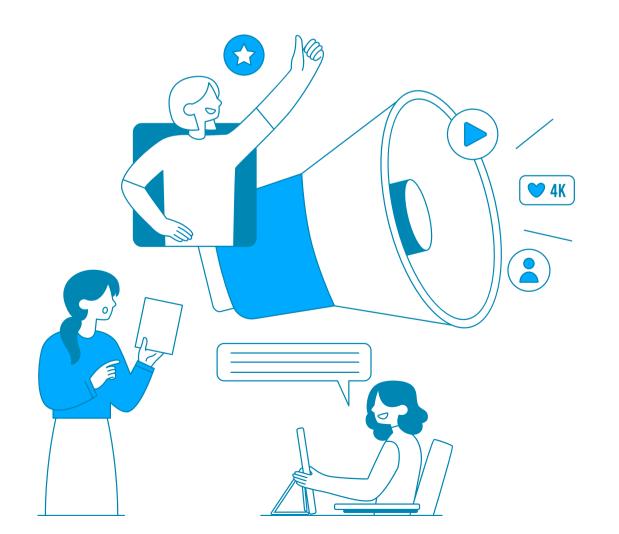
Medium

Pinterest

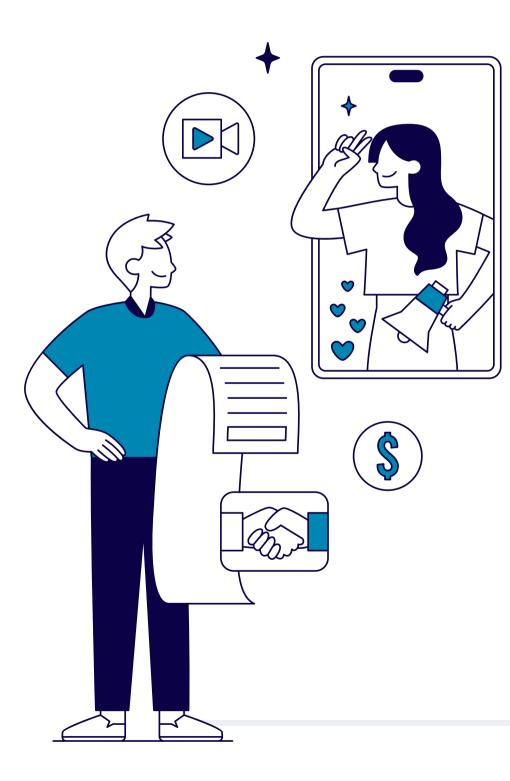
Quora

Case Studies

Portfolio Creation



Addons



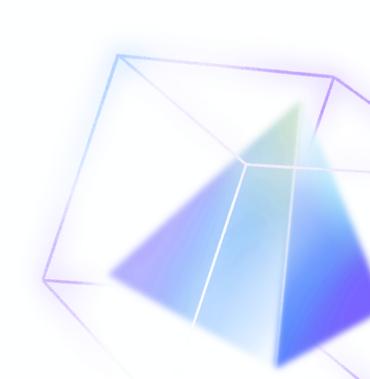
# JOB OPPORTUNITIES UPON COURSE COMPLETION

**ZYPHER** 

- Social Media Executive
- Social Media Strategist
- PPC Executive
- SEO Analyst
- Content Writer/Copywriter
- PPC (Pay-Per-Click) Assistant
- Analytics Assistant
- Digital Marketing Coordinator
- Social Media Advertising Specialist
- Mobile Marketing Specialist

- WP Website Developer
- Digital Marketing Associate
- Digital Marketing Analyst
- Digital Marketing Intern
- SEO Specialist





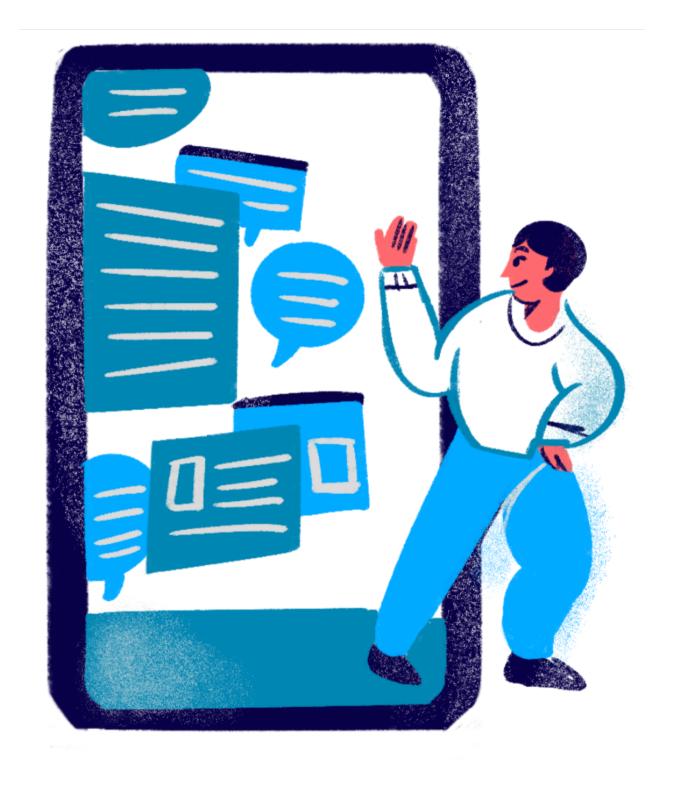
#### PROJECT 1

Develop a comprehensive digital marketing campaign plan for the company, choosing from one of the following services: Educational services, Tourism services, or Restaurant and Cafe. Zypher Learning will offer placement support to candidates who successfully complete the internship program. This plan should include target audience analysis, marketing objectives, strategies, tactics, budget allocation, timeline, and metrics for measuring success.

- Social Media Strategy
- •Search Engine Optimization (SEO) Analysis
- Pay-Per-Click (PPC) Advertising Campaign
- Content Marketing Strategy
- Analytics and Reporting

Make a case study for those tasks

### **ZYPHER**

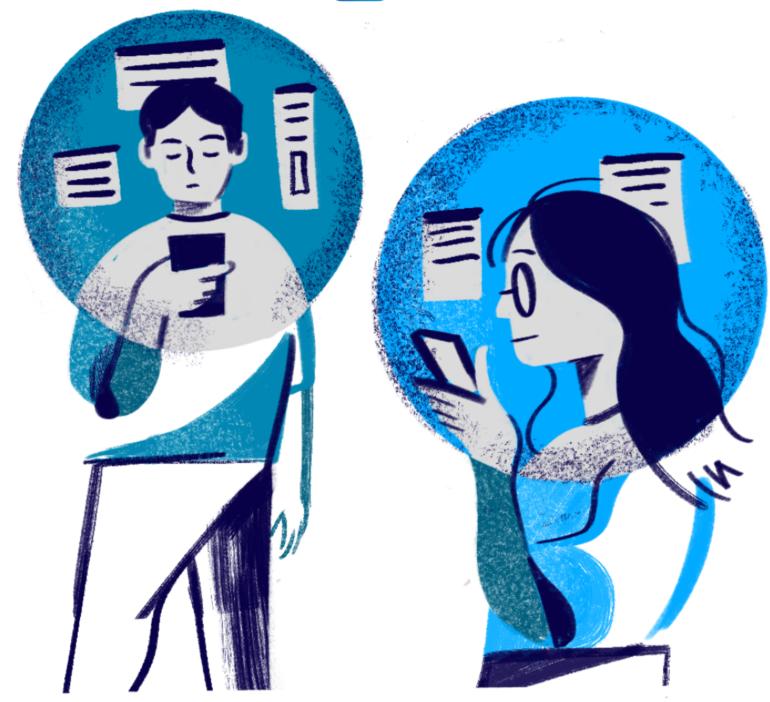


#### PROJECT - 2

Create a portfolio website with your name

- •Install WordPress customize with a theme.
- •Customize home page List your skills,profile etc.
- •Customize pages Contact us, About Us.

#### **ZYPHER**



#### **JOB SEEKERS**

Job seekers who develop a soft skills list for their resume have a better chance of standing out among the competition.

Get internship certificates from top Digital Branding / Marketing Companies in India

 Advance your career with expert advice on resume writing, salary negotiation, and more





#### **FREELANCERS**

- Learn about Client acquisition strategies
- Get Client agreements for free from the company
- Learn how to Retain freelance clients



